

4/22/2003

15 PAGES

PURCHASING AGENT: BRENDA VELDEVERE Revision number: (801) 538-3142

ITEM: CANON DIGITAL COPIERS - STATEWIDE

(SEGMENTS 1A,1B,1C, 2A,2B,2C, 3A,3B,3C, 4A,4B,4C, 5A and 5B)

VENDOR: 35964B IKON OFFICE SOLUTIONS

10713 SOUTH JORDAN GATEWAY, SUITE 200

**SOUTH JORDAN UT 84095** 

INTERNET ADDRESS: www.IKON.com

TELEPHONE: (801) 619-3044

FAX NUMBER: (801) 619-3184

CONTACT: JEFF ROBERTS

JefRoberts@IKON.com **EMAIL ADDRESS:** 

CANON BRAND/TRADE NAME:

SEE ATTACHED PRICE:

NET 30 TERMS:

04/21/2003 THROUGH 04/20/2005 **EFFECTIVE DATES:** 

DAYS REQUIRED FOR DELIVERY: 3 - 10 BUSINESS DAYS ARO

1 COPIER MINIMUM ORDER:

OTHER CONDITIONS: CONTRACT PERIOD IS FOR TWO (2) YEARS, WITH THREE

ADDITIONAL ONE YEAR TERMS AFTER 04/20/2005.

ORIGINATING SOLICITATION: BV3905 OPENED 03/04/2003 AT 2:00 P.M.

#### THIS IS A BRAND NEW CONTRACT.

All State Agencies are required to compare a minimum of three digital copier contractors for the appropriate segment and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc. State Agencies must then complete the 63A-2-105 Copier Request Form and submit to Craig Crowther (with comparison documentation) for approval prior to ordering any copier from the contractor. Please fax your copier request form to Craig Crowther at (801) 538-1193. A copy of the copier request form is located at the end of this contract information sheet.

## Canon imageRUNNER 1310 (Segment 1A) Key Features:

- 13 pages per minute copy/print
- Optimum volume per month: 10,000 pages per month
- Maximum volume per month: 20,000 pages per month
- Up to 8.5x14 originals
- 50% to 200% R/E
- 600 Sheets paper supply
- 600 dpi scan, output: 2400 dpi
- IEEE 1284 Bi-directional Parallel
- 5.5 x 8.5 11x 17 copies
- 1% increments-5 preset
- Front Loading
- Scan Once Print Many
- AXIS 1610 Print Server (opt.)

## Canon imageRUNNER 1330 (Segment 1A) Key Features:

All Features of iR1310ADF - 30 sheets

# Canon imageRUNNER 1370F (Segment 1A) Key Features:

- All Features of iR1330
- 3 second fax transmission
- Fax 33,600 bps
- JBIG, Error Correction

### Pricing: State of Utah Contract PD-1641

Canon iR1310	\$732
Canon iR1330	\$966
Canon iR1370F	\$1,144
	Includes 45 day warranty
Cabinet	\$88









### Service and Supplies

Statewide Contract AR-1642

Includes all parts, labor, drum and toner

All copies ......\$0.0087

Please include additional .002 to service and supplies where location is 30 miles outside local IKON Office Solutions service technician.

\*Connectivity Fee required.



### FACTS ABOUT IKON

- The world's largest independent distributor of document management products and services, with annual revenues of approximately \$5 billion
- A team of over 30,000 employees in 600 locations throughout North America and Europe
- A team of 7,000 locally based IKON service technicians providing a high level of service and support
- One of the largest providers of document outsourcing solutions in North America
- IOS Capital<sup>SM</sup>, a wholly owned subsidiary of IKON, provides financing and is one of the largest captive finance companies in North America
- A Professional Services team supporting connectivity, integrated solutions, advanced applications and customized document workflow





### Canon imageRUNNER 1600/2000 (Segments 1B & 1C) **Key Features:**

- 16 pages per minute/iR1600
- Maximum Monthly volume: 50,000
- 20 pages per minute/iR2000
- Maximum monthly volume: 50,000
- First copy speed 8.2 sec.
- Up to 11x17 originals
- 50% to 200% R/E
- 1600: 1x250 Sheets paper supply
- 2000: 2x250 Sheets paper supply
- 600 dpi Scan Resolution
- Print/Copy up to 2400 dpi res.
- 16MB Image service (upgrades to 48
- Embedded network print controller (c

- Optiumum monthly volume: 15,000
- Optiumum monthly volume: 30,000
- Staple/finisher optional
- eight

•	5.5 x 8.5 - 11x 17 copies
•	7 preset -1% increments
•	Front Loading
•	Scan Once Print Many
•	Up to 24lb.bond paper we
•	100 sheet bypass tray
8MB)	
optiona	al)
-	

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finance companies in North America

supporting connectivity, integrated solutions, advanced applications and customized document workflow

600 locations throughout North

America and Europe

#### State of Utah Contract PD-1641 Pricing:

Canon iR1600	\$998
Canon iR2000	\$1,340
	Both include 45 day warranty

#### Available Ontions

Available Options.	
ADF-J1	\$310.00
Finisher-L1	\$580.00
Inner 2-way Tray	\$134.00
Cassette Feed F-1	\$245.00
Cassett Feed G -1	
Cassette Feed H-1	\$607.00
Cabinet (small/large)	\$91.00
Print Kit N-1*	\$295.00
Network Interface Adapter IN-E5	\$223.00







### Service and Supplies

Includes all parts, labor, drum and toner

All copies ......\$0.0087

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### Canon imageRUNNER 2200/2800 (Segments 2A, 2B & 2C)

### **Key Features:**

- 22 pages per minute (iR2200)
- 28 pages per minute (iR2800)
- 5.8 sec. First copy speed
- Up to 11x17 originals
- 25% to 800% R/E
- Dual 500 Sheets paper drawers
- 600 dpi scan, output up to 2,400 dpi
- Image server 128MB RAM + 5.1GB HDD (approx., 4,000 originals)
- Trayless duplex

Pricing:

50 sheet stack bypass

- Optimum volume: 30,000 cps
- Maximum volume: 75,000cps
- Optimum volume: 35,000 cps
- Maximum volume: 100,000 cps
- 10 second warm -up
- 5.5 x 8.5 11x 17 copies
- 1% increments
- Front Loading, universal
- Scan Once Print Many
- - 100 mailboxes, 5 job reservation
  - Print, fax, scan options

#### State of Utah Contract PD-1641

Canon iR2200	\$2,966
Includes DADF-H1, Cabinet, 45 day warranty	
Canon iR2800	\$3,752
Includes DADF-H1, Cabinet, 45 day warranty	

#### Available Options:

\$731.00
\$656.00
\$1,231.00
\$531.00
\$1,819.00
\$357.00
\$283.00
\$856.00
\$1,159.00
\$68.00
\$157.00
\$85.00
\$49.00
\$283.00
\$41.00



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North America

service technicians providing a high

America and Europe









### Service and Supplies

### Statewide Contract AR-1642

Includes all parts, labor, drum and toner

All copies .......\$0.008

Please include additional .002 to service and supplies where location is 30 miles outside local IKON Office Solutions service technician.



### Canon imageRUNNER 3300 (Segment 3A) **Key Features:**

- 33 pages per minute
- Maximum volume: 120,000cps
- 10 second warm -up
- Up to 11x17 originals
- 25% to 800% R/E
- Dual 500 Sheets paper drawers
- 600 dpi scan, output up to 2,400 dpi
- Image server 128MB RAM + 5.1GB HDD (approx., 4,000 originals)
- Trayless duplex
- 100 mailboxes, 5 job reservation

- Optimum volume: 40,000 cps
- Scan Once Print Many
- 5.8 sec. First copy speed
- 5.5 x 8.5 11x 17 copies
- 1% increments
- Front Loading, universal
- 50 sheet stack bypass
- Print, fax, scan options

Pricing:	State of Utah Contract PD-1641
Canon iR3300	\$4,875
Includes DADF-H1, Finisher	J1, Cabinet, 45 day warranty

### Available Options:

DADF H-1	\$731.00
Finisher J-1	\$656.00
Network Multi PDL C1*	\$1,231.00
Super G3 Fax Brd J1*	\$531.00
Saddle Finisher G -1	
Punch unit K-1	\$357.00
Inner Two way tray	\$283.00
CFU-W1	\$856.00
Side Paper Deck L-1	\$1,159.00
Envelope feeder attachment	\$68.00
Cabinet	\$157.00
Cassette V1, U1	\$85.00
Platen Cover	\$49.00
Copy tray F-1 w/ inner 2 way tray	\$283.00
Document tray D2	



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### Service and Supplies

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## Canon imageRUNNER 400s (Segment 3B & 3C)

### **Key Features:**

- 40 pages per minute
- Maximum volume: 150,000 cps
- Up to 11x17 originals
- 50% to 200% R/E
- 2 500 Sheet universal paper drawers •
- 400 dpi, output: 600 dpi
- Trayless duplex
- Up to 3 position stapling
- Saddle Stitch finishing

- Optimum Volume: 50,000 cps
- Up to 6,000 sheet paper supply
- 5.5 x 8.5 11x 17 copies
- 1% increments
- 50 sheet stack bypass
- Scan Once Print Many
- Network Fax, print, copy
- 600 dpi to 2400 dpi

Pricing:	State of Utah Contract PD-1641
Canon iR400s	\$5,152
Includes DADF-A1, C	Cabinet, Finisher-E1, 45 day warranty

#### Available Options:

DADF-B1	
DADF-A1	\$838
Finisher E1	\$649.00
Saddle Finisher C2	\$2,084
Paper Deck B1	\$1,227
CFU S1	\$796
CFU R1	\$1,098
Cabinet	\$155
Exp Board C1	\$203
Net Print K1*	
Network Interface TR4*	\$735
Multi PDL H1*	\$2,473
G3 Fax Brd F1	
Multi Line A1 fax brd	
Scan interface D1	\$883

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### Service and Supplies

**Statewide Contract AR-1642** 

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### Canon imageRUNNER 5000 (Segment 4A & 4B)

### **Key Features:**

- 50 pages per minute
- Maximum volume: 200,000
- Up to 11x17 originals
- 25% to 400% R/E/ 1% increments
- Dual front loading 1,500 Sheet drawers •
- 50 sheet stack bypass
- Print 2400 dpi
- Up to 110 lb. Bond paper
- 5 Job copy reservation
- 3 position stapling
- V-Fold Option

- Optimum volume: 60,000
- Trayless duplexing
- 5.5 x 8.5 11x 17 copies
- Copy/Scan @ 600dpi
- Dual 550 sheet Universal drawers
- 128MB RAM: 5.1GB HDD
- Scan Once Print Many
- Auto tray switching
- Automatic Document Feed100 sheets 

  Job Build, 100 confidential mailboxes
  - Upgrades to scan
  - Saddle Finish/Hole punch Options



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#### State of Utah Contract PD-1641 Pricina: Canon iR5000 ......\$8,167

Includes Finisher-F1, 45 day warranty

### Available Options:

Finisher F1	\$1,515
Saddle Finisher F2	\$2,674
Puncher B1	\$401
Paper Deck G1	\$1,248
Multi PDL Kit A2*	\$1,649
Image PASS L1 print controller*	\$2,470
Image PASS L1 print controller* Copy Tray (exit tray)	\$22











#### Service and Supplies

Statewide Contract AR-1642

Includes all parts, labor, drum and toner

All copies .......\$0.0065

Please include additional .002 to service and supplies where location is 30 miles outside local IKON Office Solutions service technician.



## Canon imageRUNNER 5000i\* (Segment 4B) Key Features:

- 50 pages per minute
- Maximum volume: 200,000 cps
- Universal Send (e-mail, internet send, scan to file, send to mailbox, send to databs)
- Up to 11x17 originals
- 25% to 400% R/E/ 1% increments
- Dual front loading 1,500 Sheet drawers
- 50 sheet stack bypass
- Print 2400 dpi
- Up to 110 lb. Bond paper
- Automatic Document Feed100 sheets
- 5 Job copy reservation
- 3 Position Stapling

- Optimum volume: 60,000 cps
- Auto tray switching
- scan to file, send to mailbox, send to datable 5.5 x 8.5 11x 17 copies
  - Trayless duplexing
- Dual 550 sheet Universal drawers
- Copy/Scan @ 600dpi
- Scan Once Print Many
- 128MB RAM; 5.1GB HDD
- Job Build, 100 confidential mailboxes
- Saddle Finish/Hole Punch Options
- V-Fold Option

### Pricing: State of Utah Contract PD-1641

Canon iR5000i \* ...... \$11,114.00 Includes Finisher-F1, Universal Send, 45 day warranty

### **Available Options:**

Finisher F1	\$1,515
Saddle Finisher F2	\$2,674
Puncher B1	\$401
Paper Deck G1	\$1,248
Copy Tray (exit tray)	









#### Service and Supplies

**Statewide Contract AR-1642** 

Includes all parts, labor, drum and toner

All copies ......\$0.0065

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\* Connectivity Fee required



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### Canon imageRUNNER 6000 (Segment 4C)

### **Key Features:**

- 60 pages per minute
- Maximum volume: 230,000 cps
- Up to 11x17 originals
- 25% to 400% R/E/ 1% increments
- Dual front loading 1,500 Sheet drawers
- 50 sheet stack bypass
- Print 2400 dpi
- Up to 110 lb. Bond paper
- Automatic Document Feed100 sheets
- 5 Job copy reservation
- 3 position stapling

- Optimum volume: 100,000cps
- Trayless duplexing
- 5.5 x 8.5 11x 17 copies
- Auto tray switching
- Dual 550 sheet Universal drawers
- Copy/Scan @ 600dpi
- Scan Once Print Many
- 128MB RAM: 5.1GB HDD
- Job Build, 100 confidential mailboxes
- V-Fold Option
- Saddle Finish/Hole Punch Options

Pricing:	State of Utah Contract PD-1641
Canon iR6000	\$10,062
Includes Finisher-F1, 4	45 day warranty

### **Available Options:**

Finisher F1	\$1,515
Saddle Finisher F2	\$2,674
Puncher B1	\$401
Paper Deck G1	\$1,248
Multi PDL Kit A2*	\$1,649
Image PASS L1 print controller*	\$2,470
Copy Tray (exit tray)	\$22









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Service and Supplies:	Statewide Contract AR-164		
Includes all parts, labor, drum, toner			
All conics	¢በ በበፋ፣		

Please include additional .002 to service and supplies where location is 30 miles outside local IKON Office Solutions service technician.



## Canon imageRUNNER 7200 (Segment 5A) Key Features:

- 72 pages per minute
- Maximum volume: 250,000 cp
- 2.9 sec. First copy time
- 25% to 400% R/E
- 4,150 Sheets paper supply
- Front loading, user adjustable
- Load paper while running
- Trayless duplex
- 50 sheet stack bypass
- Booklet Trimmer (optional)
- Copy Reservation, Job Build
- Confidential Mailboxes
- Remote UI (standard)

- Optimum volume: 150,000 cps
- Up to 11x 17 copies/originals
- Up to 110 lb. index
- 1% increments
- 600 dpi to 2400 dpi (interpolated)
- Scan Once Print Many
- Offset stack with 3 position staple
- Auto Feeder with 100 originals
- Document Insertion (optional)
- Folding (optional)
- Tabs Creation and Insertion
- Universal Send (Optional)

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#### 

#### **Available Options:**

Document Insert Unit B1	\$669
Booklet trimmer A1	\$4,992
Saddle Finisher K3N	\$5,526
Paper Fold Unit C1	\$3,298
Finisher K2N	\$3,387
Finisher K1N	
Paper Deck M1	\$1,337
ImagePASS M1 controller*	\$3,967
Token Ring A1 set *	\$732
Send Expansion A1	\$1,783
Multi PDL A1	\$2,935



Includes optional accessories



Service and Supplies Statewide Contract AR-1642

Includes all parts, labor, drum and toner

All copies ...... \$0.0061

Please include additional .002 to service and supplies where location is 30 miles outside local IKON Office Solutions service technician.



## Canon imageRUNNER 8500 (Segment 5B) Key Features:

- 85 pages per minute
- Maximum volume: 400,000 cps
- 2.9 sec. First copy time
- 25% to 400% R/E
- 4,150 Sheets paper supply
- Scan Once Print Many
- Load paper while running
- Trayless duplex
- 50 sheet stack bypass
- Document Insertion (optional)
- Copy Reservation, Job Build
- Universal Send (Optional)
- Remote UI (standard)

- Optimum Volume: 250,000 cps
- Up to 11x 17 copies/originals
- Up to 110 lb. index
- 1% increments
- Front loading, user adjustable
- Offset stack with 3 position staple
- Auto Feeder with 100 originals
- 600 dpi to 2400 dpi (interpolated
- Booklet Trimmer (optional)
- Tabs Creation and Insertion)
- Confidential Mailboxes
- Folding (optional)

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Finisher K2N	\$3,387
Finisher K1N	\$2,942
Paper Deck M1	\$1,337
ImagePASS M1 controller*	
Token Ring A1 set *	\$732
Send Expansion A1	\$1,783
Multi PDL A1*	\$2,935



Includes optional accessories







### Service and Supplies

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### Canon imageRUNNER 3300i \* (Segment 3A) **Key Features:**

- 33 pages per minute
- Optimum Volume: 40,000 cps
- Maximum volume: 120,000 cps
- Print, fax, scan options
- Universal send (e-mail, internet fax, scan to file/database, scan to mailbox) 10 second warm -up
  - 5.8 sec. First copy speed
- Up to 11x17 originals

25% to 800% R/E

• 5.5 x 8.5 - 11x 17 copies

- 1% increments
- Dual 500 Sheets paper drawers
- Front Loading, universal
- 600 dpi scan, output up to 2,400 dpi
- Scan Once Print Many

- Image server 128MB RAM + 5.1GB HDD (approx., 4,000 originals)
- Trayless duplex

- าท
- 50 sheet stack bypass

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•	100	mail	boxes,	5	Jop	reser	vat	10
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Pricing:	State of Utah Contract PD-164
Canon iR3300i*	\$7,631
Includes DAD	F-H1, Finisher J1, Cabinet, 45 day warranty

### Available Options:

DADE II 1

DADF H-1	\$/31.00
Finisher J-1	\$656.00
Super G3 Fax Brd J1	\$531.00
Saddle Finisher G -1	\$1,819.00
Punch unit K-1	\$357.00
Inner Two way tray	\$283.00
CFU-W1	
Side Paper Deck L-1	\$1,159.00
Envelope feeder attachment	\$68.00
Cabinet	\$157.00
Cassette V1, U1	\$85.00
Platen Cover	\$49.00
Copy tray F-1 w/ inner 2 way tray	\$283.00
Document tray D2	\$41.00
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Service and Supplies Statewide Contract AR-1642 Includes all parts, labor, drum and toner Please include additional .002 to service and supplies where location is 30 miles outside local IKON Office Solutions service technician. \* Connectivity Fee required



## Hewlett-Packard Laserjet 9000mfp\* (Segment 4B) Key Features:

- 50 pages per minute
- First print out 8 sec.
- 600 dpi to 1,200 dpi
- 1x100 sheet; 2x500 sheets paper
- Single pass duplex scan
- Scan Once Print Many
- JetDirect 615n server
- Trayless duplex
- Scans PDF, JPEB, TIFF, M-TIFF
- NetWare 3.x, 4.x, 5.x; Win 9 OS(Ethertalk); Linux; UNIX

- Optimum Volume: 300,000 cps
- 3.95"x7.5" to 11x 17copies
- Up to 58 lb. index
- Automatice Feed 100 originals
- Front loading, user adjustable
- Color Scan to File, Scan to email
- 128MB RAM: 5.1GM HD
- Scan to internet fax, Scan to FTP
- 10/100 BaseT Ethernet
- NetWare 3.x, 4.x, 5.x; Win 95, 95, NT 4.0, Me, 2000, XP; Mac
  - Web JetAdmin 6.5; opt. Digital Sending

### 

### Available Options:

Analog fax accessory*	\$585
Multi Function finisher	\$2,350





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4/22/2003



All copier pricing is F.O.B. destination with installation, training and initial "start up" supplies included (no separate charges).

Trade-in values for your existing copier(s) are to be negotiated on a case-by-case basis.

Relocation fees are variable and will be quoted on a case-by-case basis.

Contractor has demo models in their showroom.

For maintenance and supplies, please see State of Utah Contract PD1642.

#### FINET COMMODITY CODE(S):

60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES 60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES

60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES

60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES

60047000000 - COPY MACHINE ADD-ON ACCESSORIES

65550000000 - COPYING EQUIPMENT, INCLUDING SLIDE DUPLICATORS)

93927000000 - COPY MACHINE MAINTENANCE & REPAIR

98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR\LEASE

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

## 63A-2-105 COPIER REQUEST FORM STATE OF UTAH

SUBMIT TO:

D.A.S., DIVISION OF PURCHASING AND GENERAL SERVICES

3150 STATE OFFICE BUILDING,

FAX: (801) 538-1193 OR (801) 538-3882

DEPARTMENT	0	RGANIZATION			ADDRESS	
CONTACT PERSON		ONE	FAX		DATE PREPARED	DATE NEEDED
EXPLAIN THE CIRCUMSTAN	ICES LEADIN	IG TO THE PUR	CHASE OF	THE NE	W COPIER	
						•••••
MINIMUM SPECIFICATIONS	(FUNCTIONS	(FEATURES) OI	THE NEW	COPIER		
MULTI-COPY SPEED	FIRST COP				R/DOCUMENT HAI	IDLER TYPE
C.P.M		SECONDS	S			
MONTHLY VOLUME	COPY THRO	OUGHPUT (PAP	ER SIZE AN	ND WEIG	HT)	<del>.</del>
		`			,	
PAPER CAPACITY	VARIABLE I	MAGNIFICATION	J	PRESE	NT REDUCTION/E	VI ARGEMNET
SHEETS		%TO	. %			12/11/02/11/12/
DUPLEXING	COLLATING	TYPE	STAPLING	C TYPE	POWE	REQUIRMENTS
1:2 2:2 2:1	OOLLATING	)	OTALLIN	01111	TOWE	TEGOITMENTO
OTHER						
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	•••••	•••••				
COPIER SELECTED					·	
MAKE AND MODEL		VENDOR			CONTR	ACT NO.
PURCHASE PRICE	MAINTENA	NCE COST PER	CORV	CLIE	PPLY COST PER C	ODV
\$	IVIAIIVILIVAI	NCL COST FLK	COFT	301	-FEI COST FER C	OFT
CURRENT COPIER						
MAKE AND MODEL	D	ATE PURCHASE	D		PURCHASE PRIC	E
				\$		
	<b>-</b>				· · · · · · · · · · · · · · · · · · ·	
-						
WE HAVE REVIEWED THIS F	REQUEST AN	D DETERMINED	IT WILL PI	ROVIDE (	CLEAR BENEFIT T	O THE STATE.
X						
DIVISION DIRECTOR (SIGNA	(TURE)	PRINT NAM	11			DATE
X						
DEDARTMENT DIDECTOR (S	NONATURE)	PRINT NAM				DATE
DEPARTMENT DIRECTOR (S	SIGNATURE)	PRINTINAN	IIE			DATE
	☐ <b>^</b> ₽₽₽!∓!			C ATTAC	·UED	
☐ APPROVED	L ADDITION	ONAL RECOMM	ENDATION	SATIAC	יחבט	
						DATE